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GOLDSCHMIDT & ASSOCIATES BROKERS 2 MAJOR LEASING DEALS TOTALING 32,000 SF



Eric S. Goldschmidt, Senior Partner of Scarsdale, New York based Goldschmidt & Associates (G&A), announces that Gene Pep'e Jr. and he have brokered two large Westchester County leasing transactions.

At 376 Tarrytown Road, White Plains, Mr. Pep'e and Mr. Goldschmidt represented the owner on a transaction with the new area Volkswagen dealership. VW was represented by MJB Realty. The 7,000 SF building sits on ½ acre across from the Crossroads Shopping Center. Occupancy is planned for the end of 2009.

At 36 Midland Avenue, Port Chester, Messrs Pep'e and Goldschmidt represented Pro-Swing, a baseball training facility, which is transforming 25,000 SF of high ceiling industrial space into a facility which will train athletes from Westchester, Rockland and Fairfield Counties. The Landlord, Lighthouse Group, was represented by Kevin Langtry and William Cuddy Jr. of CBRE.

Mr. Goldschmidt reports that both deals required variances by the Town of Greenburgh and the City of Port Chester. "Both communities were very cooperative and forward thinking", Mr. Goldschmidt stated. "They realized that in this economy ratables are important, that these properties needed work, and the uses would enhance the area. So it was a win-win-win for everyone."

Goldschmidt & Associates specializes in the leasing and sales of commercial, industrial and retail properties in the New York Metro area. For more information, please call Eric Goldschmidt at 914-723-1616 ext 11.